



SUPERYACHT SECURITY



Philosophy

our vision

Our philosophy of providing private maritime security using our expertise, efficiency and professionalism – twenty four hours a day, seven days a week – is what we literally live and breathe. Our business is one that owes its heritage to the private maritime security industry and which still reflects the tradition and the lifestyle of a company spirit which has been an attitude and a mindset of our personnel for the last nineteen years. We work hard on behalf of our clients, we aim to win and we welcome you to share the exciting experience with us to feel yourself much more secure as the owner and operator of a private or commercial yacht, superyacht or megayacht.



About
secure for sure

i.b.s.® is registered since 1996 with a main focus on maritime security and counter piracy operations but as well offering consultancy services, gathering information and situation analysis combined with high profile executive protection services to owner and operator of yachts, superyachts and megayachts.

„The ability of your armed protection team to work in a reliable and professional manner was outstanding and very discreet.“

„Your member of the protection team did an excellent job and I would not hesitate to recommend you and your company in the future for highly sensitive missions like ours.“

The i.b.s.® management and its employees are former member of the European naval forces and police special units and as such have experience in the field of the government and private security industry with more than twenty five years by completing each operation successfully and in a reliable manner for our clients worldwide.

As the owner and operator of a private or commercial yacht, superyacht or megayacht, please feel yourself invited to contact the i.b.s.® management to agree a meeting for a non-binding personal conversation about your needs, expectations and whose realization.



Introduction

the real world

Spending time on your yacht should be a break from your busy everyday schedule, allowing you to enjoy a peaceful time with your family, friends and guests. A time which is meant to be spent in a sphere of joy and pleasure, but also in privacy and comfort.

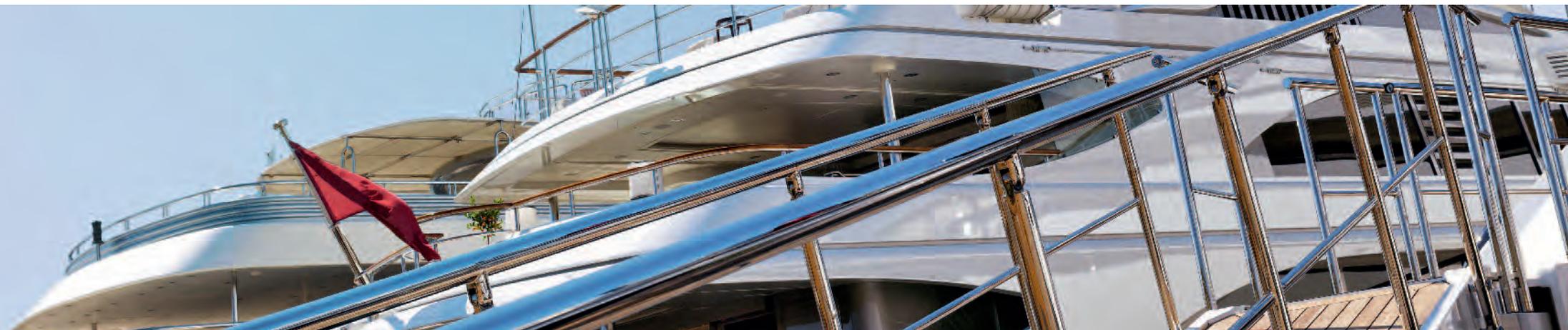
Sailing the open seas offers the perfect conditions for this, but also features a variety of perils which have to be taken into account when playing it safe. Besides the natural dangers of navigation, human-caused hazards may appear like a spring tide and have a blight effect on vacation and recreation – not only for owners and their families and friends, but also for guests, crews and assets.

In the recent past, those human-caused dangers such as crime at sea – including piracy, armed robbery, kidnapping and terrorism – have become a steadily growing global issue that must be considered when intending to travel on the open seas through high-risk areas, especially along the coasts of Africa, Indonesia, Malaysia, the Philippines, Yemen, parts of the Arabian Sea, and also in the Mediterranean Sea.

When considering issues affecting your own safety as well that of family members, guests and crew, it is necessary for owners and managers of yachts intending to venture through such perilous areas to seek advice from a professional private security provider or security consultant.

As a reliable and experienced private security provider, the management and personnel at i.b.s.[®] have been offering their services to clients for nearly twenty five years now, using a mindset of German efficiency, precision and expertise in an international environment. With this mission statement, i.b.s.[®] Super Yacht Services helps assist those in positions of responsibility in carrying out comprehensive secure travel planning, so as to sail the seas and visit ports and land destinations in a secure manner.

The following pages will show you the scope of the i.b.s.[®] Super Yacht Services, and offer an impression of how our experienced and professional personnel can optimally assist you, so that everyone on board your yacht can enjoy their journey and that your high-value assets are protected.



Crew Training
the right skills

Most super yachts today are equipped with ultra-modern and expensive high-tech security systems, e.g. night vision and infra red detection, CCTV, alarm systems, on- deck motion detection, DDS, etc., and are usually well prepared from a technical perspective to detect any intruder trying to bypass the access restrictions whether from land or the water side. We at i.b.s.[®] believe that such technical on-board security systems are a very good step in the right direction but only as good as the individuals operating them.

Therefore an essential part of i.b.s.[®] crew training is to optimally prepare all crew members by helping them better understand and use the implemented on-board security measures and safety procedures, thereby creating an effective security perimeter. Yet this is by no means the sole extent of crew training.

A comprehensive understanding of ISPS, ISM and further international requirements at sea and ports, plus knowledge of the methods (modus operandi) used by criminal groups onshore and offshore to circumvent implemented security measures, should be a main focus of a crew training. This ensures that everyone on board has a clear understanding of their own position during an incident and shows the proper behaviour to de-escalate, overcome and control dangerous situations.



Consultancy Services
including Incident Rehearsals

knowing where and how

Relevant experience as well as day-to-day reports from our own sources and the media have revealed that incidents of criminal and terrorist activities around the world are showing an appreciable increase. In this context, a lax approach to handling such risks could cause yacht owners and yacht operators considerable vital damage to their image and assets, with occasional incalculable, crisis-type effects on the continued existence of their high-value assets, and could endanger all the individuals on board a yacht.

With our comprehensive know-how, we are able to support yacht owners and yacht operators as well private individuals with our consultancy services including incident rehearsals. These services comprise procuring evidence, scrutinising possible threat scenarios and even providing advance preventive measures for protection against human-caused perils such criminal and terrorist acts in the intended ports of call and land destinations.

We guarantee that all results of the services we provide to individual clients are tailor-made and only available to those persons involved in the planning of protection measures. The results are also subject to absolute discretion and confidentiality. We effectively oppose all activities that could endanger our clients and their high-value assets.



likely and possible

Port and
Marina Risk Assessments

Our port and marina risk assessment enables the master and owner of a super yacht to evaluate operational risk for the yacht and all individuals on board. Through our risk assessment scoring, we establish an expert judgement as a core part of the scoring process when assessing risks in a specific port or marina, which can result in some subjectivity.

When scoring hazards using our hazard list and a "most likely" and "worst possible" approach to consequence assessment, a subsequent identification of risk control measures is vital. After our hazard list has been generated/reviewed and rationalised, risk control measures are identified and reviewed. The risk control measures are then developed in relation to the key hazards as they appear at the top of the ranked hazard list.

With our risk management definitions plus risk mitigation assessment, we assist our clients to plan their stay in the intended port or land destination as safely as possible and, on request, with our operational or consultancy support to ensure an enjoyable and peaceful stay for the duration of their visit.



On-Board Security Escort Services

safe voyage, enjoyable time

Since 2005, our company has been offering owners of private yachts and super yachts as well yacht operators various options for effective protection and security measures against the activities of criminal groups at sea through armed escort services. In addition, we have established within our company the MARITIME DIVISION and founded the dedicated i.b.s.[®] M.R.U. Maritime Response Unit. This unit consists of specialists with expert knowledge in the field of anti-piracy and anti-terrorism-related issues.

On request, they are deployed as armed or unarmed protection teams for escorts aboard ocean-going private yachts and super yachts and had fulfilled more than three hundred escorts through High Risk Areas at sea. These mostly carried out in close collaboration with the local security bodies in the riparian states.

We would also like to take this opportunity to point out that, in line with the international requirements for PCASP (Privately Contracted Armed Security Personnel), our company possesses indemnity insurance cover of EUR 5,000,000, which also specifically includes armed maritime operations. Furthermore, we are a supporting member of ISS International Superyacht Society, PYA Professional Yacht Association and our company is certified by DNV-GL according to the ISO 9001:2008 standard for international security services including maritime security, consultancy and training.



Executive Protection Management

discreet but efficient

At the centre of our executive protection management – often known as bodyguard services – are those individuals who, due to their exposed position in society, are placed in a position of particular danger. Here it is less crucial as to whether these dangers really exist or are an abstract feeling of the person involved when travelling abroad or in open seas. The decisive factor for our company is that as well recognising an actual potential danger, every personal protection measure also takes into account the personal feelings and wishes of our clients.

Discretion, effectiveness and specialist expertise are fundamental to our employees' actions, which endeavour to achieve the highest possible protection for you, your family members, your guests and crews. Presented as a prevention measure, all of our protection measures are implemented with the same high standard as those in an actual security threat, and can be realised through armed or unarmed close-protection operators.

It is our employees' many years of professional experience in looking after high-profile people exposed to security risks in business and commerce as well politics which ensures that every protection concept offers you, as a client of our company, the highest level of safety – starting with a risk analysis and the creation of an effective protection concept, up to and including the implementation of the agreed protection measures. This applies not only on board your yacht, but also to trips abroad and to land destinations of your choice.

We will be more than happy to offer you a non-binding personal discussion showing you the possibilities provided by our company, and guarantee you absolute discretion from the outset.



Risk Assessment for Super Yachts

protecting your assets

A risk assessment is one vital element of health and safety management on board a yacht or super yacht. Its main objective is to determine the measures required to comply with statutory duty and associated regulations and reduce the level of incidents and accidents on board your yacht and super yacht. The i.b.s.[®] High Risk Areas risk assessment will protect yourself, your family and guests as well your crews and high-value assets, and help you comply with international rules and regulations while giving the ability to identify hazards, and categorise and evaluate risks.

These abilities will allow a 'suitable and sufficient' risk assessment to be conducted on board your yacht and super yacht. As a short overview, the i.b.s.[®] risk assessment for yacht and super yachts using our own BSSA contains steps to

- Identify hazards
- Decide who on board might be harmed and how if an incident occurs
- Evaluate the risks and decide on "control" measures
- Record our findings and implement them
- Review and update our assessment

Ports, land destinations and open seas are areas they present varying hazard levels. Therefore masters, owners and operators of yachts and super yachts should have in mind that a previous risk assessment should be reviewed and updated regularly or when required.

We hope this small overview has given you more insight into why a risk assessment could be vital to any individual on board and to your high-value assets and lifestyle. We would be happy to discuss with you in person the i.b.s.[®] BSSA and how we could assess any possible existing weak points.



Much Protected
safe haven

The time spent on a yacht is doubtlessly a special experience: far away from hectic everyday life, which should take place in a recreational atmosphere, away from public observation. However, such a special place invariably attracts the attention of the local surroundings – a circumstance that can have a negative effect on one's private sphere and thereby on the comfort of living.

Of course, as the owner of a yacht you would like to spend the time with your family or guests on board at anchor in a private atmosphere after a busy time in the company, without being restricted in your privacy by additional staff on board. For these cases we offer you a service that is rare in the market of super yacht security industry and requires the experience and professionalism of motivated and specialised security operators with special equipment and vehicles.

With our "Safe haven" concept we replace security staff on board by our sea-stationed operator, which safeguards the private sphere for you, your family or your guests on board by shielding the close-up range of your yacht and thereby safeguarding your anchoring position against external disturbances, with fast inflatable boats or jet skis.

Thanks to the most modern technical equipment of our teams, we are not only in a position to keep your private sphere under surveillance above surface, but also below the waterline, so that access to your protected anchoring position is denied not only to paparazzi, but also to organized criminal elements.

We would be pleased to present this service to you without any obligation in a personal meeting.

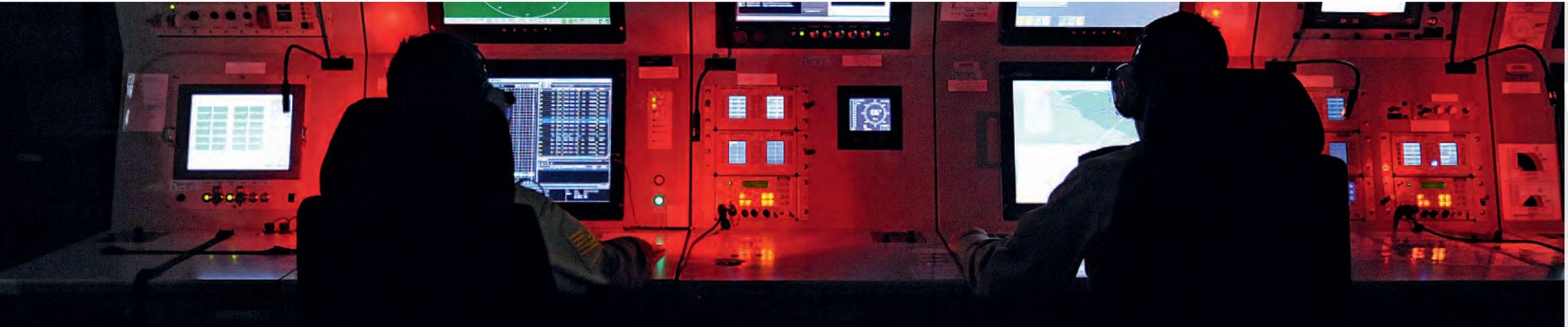


Technical Solution
good to know

In order to increase the security of your yacht, super-yacht and mega-yacht and as an additional security measure it needs an evaluation of required security measures by determining what your own expectations as yacht owner, manager or operator are, regarding the protection of all persons on board, in a port, at anchorage and on sea, as well as the protection of your yacht. Therefore it should by all means be sufficient to integrate technical security solutions into systems already existing on board, or implement these during a refurbishment or the new construction of your yacht, either subsequently or directly.

It is of decisive importance that the integrated security solutions comply with your personal requirements and also with the stated protection objectives and the expected threat potentials. In this way, technical security solutions can be implemented as stand-alone options or as supplementary solutions to already existing manpower by security staff on board. In this regard, a comprehensive evaluation and consultation for you as yacht owner, manager and operator is especially important and that the subsequently integrated security solutions have low-maintenance periods, are easy to operate by the crew and are adaptable to further technical developments or replaceable by modern systems without great efforts and therefore low costs.

Our specialists will gladly advise you regarding the selection of the best suitable systems for your requirements and your yacht, from selection through acquisition to integration and a subsequent technical support.



be safely watched 24 h Ops Centre

It is not always necessary to engage additional security staff for on-board accompaniment for personal protection, the protection of assets and the yacht and crew on board. Different security and risk levels require correspondingly differing approaches to establish efficient security measures on board, on land of destination and port of calls. The operations centre of i.b.s. is manned 24 hours per day, seven days a week by our specialists in order to ensure that in any event at sea you can be assured that your travel is monitored and that you will immediately receive professional support in case of an incident or a triggered alarm.

Our experienced operator ensure that in case of an incident immediate contact will be made with your yacht and immediate support measures will be initiated by military or private task forces, wherever you are on land or at sea. In this way you can be assured that your journey is monitored and safeguarded by professional eyes, despite the absence of security staff on board or also as supplemental measures to the security staff accompanying your yacht and all human on board.

You are welcome to contact us in order to get extensive, detailed information about the options of our services.



Final Words

final words

We hope that we have opened up new perspectives on security awareness and given you a brief insight into the possibilities offered by our company. The managers and employees of i.b.s.[®] have acquired more than 20 years comprehensive experience, which is available to satisfy your needs and solutions adapted to your financial budget. Please feel free to approach us for a non-binding discussion, so that we can discuss your requirements in detail in order to draw up a schedule of optimal measures ensure your increased security!

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